CHOLAMANDALAM INVESTMENT AND FINANCE COMPANY LIMITED

POLICY ON INTEREST RATE AND OTHER CHARGES

1. Introduction and Background

Pursuant to the Reserve Bank of India's Master Directions – *Reserve Bank of India (Non-Banking Financial Companies – Responsible Business Conduct) Directions, 2025* dated 28 November 2025, as amended from time to time ("RBI Directions"), the Board of an NBFC is required to put in place a policy laying down the internal principles and procedures for determining interest rates, processing charges, penal charges, and other applicable charges/fees. Accordingly, the Board of Directors of the Company have adopted this Policy on Interest Rates and Other Charges applicable to the various products and services offered by the Company.

This Policy lays down a clear and regulatory-compliant framework for the determination of interest rates and related charges applicable to the Company's loan products. It also outlines the principles governing risk categorisation and the basis for differential pricing, which shall be suitably disclosed to borrowers in line with applicable regulatory requirements.

This policy has been duly approved by the Board of Directors of the Company and is suitably and periodically reviewed.

2. Objectives of the Policy

The objective of this Policy is to establish a transparent, fair and Board approved framework to:

a. establish Board-approved principles for determining interest rates and other charges based on risk gradation and relevant cost and risk factors;
b. ensure fair, accurate, and transparent computation and disclosure of interest rates and charges, including applicable fees;
c. apply interest rates and charges in a risk-aligned and non-discriminatory manner; and
d. ensure compliance with applicable RBI regulations and adoption of industry best practices consistent with such requirements.

3. Scope and applicability

This Policy applies to all loan products, customer categories, delivery channels, and geographies serviced by the Company, including digital lending journeys, branch-originated loans, partner-originated loans, and co-lending arrangements. The scope of this Policy covers the methodology for computation of interest rates, approach for gradations of risk and rationale, disclosure of APR, and applicable charges and fees.

4. Governance Structure

a. Board of Directors

The Board shall maintain overall oversight on interest-rate governance, pricing practices, consumer fairness and compliance with applicable directions issued by the RBI. The Senior Management is responsible for implementation and monitoring of this Policy.

b. Asset Liability Committee (ALCO)

Any change to the Company's benchmark rate or internal reference rate for loan pricing shall be reviewed and approved by the ALCO.

c. Senior Management Oversight

The Chief Risk Officer (CRO) and Head – Internal Audit shall periodically review interest-rate setting, pricing rationale, model adherence, and customer fairness outcomes. The deviations, if any from this policy shall be reported to the RMC.

This Policy shall be divided into two parts viz. Part A – Interest Rate Policy; and Part B – Policy on Penal and other charges / fees.

5. PART A – INTEREST RATE MODEL

The Company shall follow a structured interest rate model for determining lending rates across customer segments, products, and geographies. The methodology is based on an aggregation of cost components, risk assessment, and target returns, and is designed to ensure risk-based pricing, transparency, fairness and consistency with regulatory requirements.

A. Methodology for Arriving at the Interest Rate

The interest rate for each major segment is calculated as an aggregation of the following cost factors:

a. **Weighted Average cost of capital**: The Company raises funds through diversified mix of borrowings viz. Bank Term loans, Non-Convertible Debentures (NCDs), Commercial Paper and subordinate debt, equity, etc. from various investors. The cost of each of the sources of funds including equity is considered to arrive at the weighted average cost of capital.
b. **Fund raising cost**: This component includes all direct and indirect costs incurred in raising funds such as processing fees on term loans, brokerage to source funds through NCDs / Deposits, CPs, Rating Fee, trusteeship fee, IPA commission on CPs, exchange listing fee etc.
c. **Negative Carry on Investment**: To comply with RBI liquidity requirements and to prudently manage liquidity risk, the Company maintains a liquidity buffer in the form of investments into liquid instruments in compliance with RBI guidelines and to manage liquidity risk and has to bear negative carry on those investments too. Any negative carry from such investments is factored into the interest rate.
d. **ALM mismatch cost**: The Company raises funds through short term and long-term products. In order to comply with the regulatory guidelines and internal risk limits and to manage behavioural risks such as customer prepayments, the cost of managing maturity mismatches is incorporated into the lending rate.
e. **Operating Cost**: It includes employee expenses, branch related fixed and variable costs, operations costs, sales and marketing expenses, technology expenses, expenses related to sourcing and recovery, etc.
f. **Credit Risk Premium**: A credit risk premium is applied based on the borrower's risk gradation, taking into account factors such as customer profile, credit history, product characteristics, collateral coverage (where applicable), ticket size, tenure, and geographic risk. The methodology for risk gradation is detailed in the ensuing section of this Policy.
g. **Expected ROA:** Expected Return represents the minimum return expected by the Company on its loan assets after accounting for all costs and risks. This component ensures sustainability of the lending business and is incorporated into the final interest rate.

B. Approach for gradations of risk and rationale:

Risk gradation enables the Company to differentiate borrowers across varying risk profiles and apply an appropriate risk premium while determining the lending rate. Accordingly, the interest rate charged may vary across borrower categories based on assessed risk. For the purpose of risk grading and differential pricing, the Company considers the following broad parameters:

i. **Customer Attributes:** Profile & segment of the customer, Tenure of customer relationship, Past repayment track record of the customer, Financial strength, Market reputation, Prior vehicles / equipments owned, Primary and additional income sources, Land / Property ownership, Geography of the customer, etc.
ii. **Business Viability of the customer (where applicable)**: Nature of business activity, Experience and track record in the line of business, Contracts held, Experience in business, Profitability of business and certainity of cashflows, Inherent credit and default risk in the business
iii. **Asset Attributes:** Type and nature of asset financed or offered as security (e.g. make/model of vehicle or commercial / residential / mixed use properties), Age of the asset, Location of asset, Usage of asset that is being lent against by the Company
iv. **Loan Attributes:** Loan-to-Value (LTV) ratio (where applicable), Tenure of the loan, Type of transaction, Ancillary business opportunities, future potential, group strength and value to lender group.

The interest rate is determined on a case-to-case basis and will depend upon considerations of any or combination of a few or all factors as mentioned in this Policy. The current Indicative Interest Rate Range for different products is given in **Annexure A.**

The rate of interest for the same product and tenor availed during same period by different customers need not be the same. It could vary for different customers depending upon consideration of all or combination of above factors.

6. PART B – POLICY ON PENAL AND OTHER CHARGES

In addition to interest, the Company may levy certain fees and charges on its loan products to recover costs associated with loan origination, servicing, and other related activities, and the terms agreed with the borrower. Given below are the list of fees / charges that may be applicable on the products of the Company:

Heads of fees/charges	Description
Pre-disbursement charges	
Sourcing Fee	Sourcing Fee includes the cost related to below activities which are performed by the company once the customer has shown interest in availing the facility. These costs are incurred by the company before the customer takes his loan disbursement. • Visit to customer (Employee travel expense) • Document collection • Stationery (Application form/ booklets etc.) • Generating bureau reports • KYC and Document verification • Credit verification • Verification by Risk Containment Unit (Risk Containment Unit) • Legal valuation • Technical Valuation • Field Inspection/ Self Inspection/Credit visit
Admin & Processing Fee	• Expenses related to processing & servicing of loan • Post sanction document verification • Sourcing payout, if any • Technology expense • Administrative expense

	• Record Management • Document Storage (customer documents)
Statutory and Regulatory Fee	• CERSAI • ROC • NSDL • NeSL • Stamp Duty
Post-Disbursement charges (Customer Service / Regulatory & other charges / Contingent charges including reimbursements)	
Penal Charges	Penal charges may be levied in the event of non-compliance with material terms and conditions of the loan agreement or in the event of occurrence of one or more event/s of default as specified in the loan agreement. • Delay in creation/non-creation of security in favor of the Company. • Non-Payment of EMI amount • Non-compliance with financial covenants, if any as identified in the Loan Agreement. • Bouncing of the repayment instrument submitted by the borrower. • Any other covenant prescribed by the Company in the Loan Agreement. These terms may vary from one category of loan to another. Penal charges shall not be capitalised and no further interest shall be computed on such charges. Penal charges shall be applied in a uniform and non-discriminatory manner within a particular loan or product category. Such charges shall be levied strictly as penal charges and not by way of penal interest or by loading the applicable rate of interest. This shall not impact the normal compounding of interest on the loan account in accordance with the agreed loan terms. The Company shall not introduce any additional component to the rate of interest on account of penal charges. Penal charges shall be applied separately and transparently. The quantum of penal charges shall be reasonable and commensurate with the non-compliance of material terms and conditions of loan contract without being discriminatory within a particular loan / product category. Penal charges shall be applied in a uniform and non-discriminatory manner within a particular loan or product category. Penal charges applicable to individual borrowers for non-business purposes shall not be higher than those applicable to non-individual borrowers for similar instances of non-compliance. Penal charges shall be levied only on the amount under default and shall not exceed the limits prescribed under this Policy, including the applicable cap

	on penal charges for overdue amounts. Additional / fresh penal charges cannot be levied on the earlier outstanding amount of penal charges. The Company shall ensure that whenever reminders are issued to borrowers for non-compliance with material terms and conditions of the loan, the applicable penal charges are clearly communicated. Any levy of penal charges shall be separately intimated to the borrower, along with the specific reason for such levy, through appropriate communication channels. In respect of existing loans, transition to any revised penal charges framework shall be effected at the next scheduled review or renewal of the facility, as applicable. Any revision to such charges shall be effected only on a prospective basis, with appropriate communication to customers.
Pre-closure Charges (Part payment/Full Closure)	In the event customer pre-closes the loan and paying to the Company in full / part the outstanding principal amount of the loan. In case of existing loans sanctioned or renewed on or before December 31, 2025, no foreclosure or prepayment charges shall be levied on floating rate loans sanctioned to individual borrowers for non-business purposes, whether availed singly or with co-obligant(s). In case of loans sanctioned or renewed on or after January 1, 2026 – • For all floating rate loans granted for purposes other than business to individuals, with or without co-obligant(s), the Company shall not levy pre-payment charges. • For all floating rate loans granted for business purpose to individuals and Micro and Small Enterprises (MSEs), as defined in Micro, Small and Medium Enterprises Development (MSMED) Act, 2006, with or without co-obligant(s), the Company shall not levy pre-payment charges. • Prepayment charges shall be applicable on fixed rate loans across all borrower categories and end uses, including loans to individuals (personal or business), MSEs, and non-MSEs, irrespective of the loan amount, as per the Schedule of Charges. • Wherever prepayment charges are applicable, such charges shall be uniform and shall not vary based on the source of funds used for prepayment or whether the repayment is made in part or in full. • In the case of loans carrying a combination of fixed and floating interest rates, the applicability of prepayment charges shall be determined based on the interest rate structure prevailing at the time of prepayment. • For term loans, prepayment charges, where applicable, shall be calculated only on the amount being prepaid. • No prepayment charges shall be levied retrospectively or in cases where prepayment or foreclosure is initiated by the Company.

	• Pre-payment should be applied on amount being pre-paid and not POS.
Rate Switch Charges	Charges for switching of loans from floating to fixed rate and vice versa, if requested by customer.
Rate Reset Charges	Rate Reset, if requested by customer
Cheque & Mandate Swap Charges	In the event customer wants to swap cheque/ mandate submitted
Legal Charges	Legal activity related charges including notices issues by Company as Legal and Court related Legal charges.
Recovery Charges	In the event repossession or other proceedings are started in lieu of overdue in customer account. Charges incurred at the time of repossession, recovery etc.
Cheque & Mandate Bounce Charges	In the event of cheque/ mandate submitted by customer is bounced/rejected
Collection Effort Charges	Collection effort charges denote field visits undertaken by the Company to meet customers to collect dues post-delinquency or in case the customer has opted for cash as repayment mode. Other collection effort activities like SMS, tele-calling and emails are not chargeable.
Rescheduling / Restructuring Charges	In the event customer wants to reschedule or restructure the loan.
Document/Duplicate Document Charges	In the event customer requests for: • Duplicate NOC • Physical copy of SOA • Duplicate list of documents or copy of documents (property documents etc.) • Re-Issuance of pay order/disbursement cheque • Physical repayment schedule charges • Additional Copy of Loan Agreement/loan foreclosure statement
Annual Maintenance Charges (AMC)	Fee charged in case of credit limits given to customer.
Depository Participant charges (including Pledge confirmation, closure and invocation)	Applicable for Loan Against Share product.
Loan Cancellation	In the event customers chooses to cancel the loan post Sanction/ Disbursement
Safe custody charges	Charges for storage of gold in the Company branch after repayment of principal

The product-wise schedule of applicable fees and charges is provided in **Annexure B** to this Policy.

7. Disclosure framework

- The applicable interest rates shall be disclosed on an annualized basis to the borrowers.
- The Company shall disclose to the customer, as part of the loan application form, the applicable annualised interest rate, penal charges and other fees, along with the manner in which such charges are applied. Such disclosures shall be made together with other material information to enable meaningful

comparison of the Company's loan terms with those offered by other lenders and to support informed decision-making by the borrower.

- These details shall also be disclosed as a part of loan documents viz. Key Facts Statement, Sanction letter, Loan Agreement and other terms and conditions.
- All penal charges shall be mentioned in bold in the loan documents viz. Key Facts Statement, Sanction letter, Loan Agreement and other terms and conditions.
- Any change in interest rates, service charges, penal charges and prepayment or foreclosure charges shall be communicated to the borrower in the language as understood by the borrower. All such changes shall be implemented only on a prospective basis.
- The applicable rate of interest, along with the broad approach to risk gradation and the rationale for differential pricing across borrower categories, shall be disclosed in the loan application form and explicitly communicated in the sanction letter. The same information shall also be made available on the Company's website and updated promptly to reflect any changes.
- The customer shall also be informed about the Interest Rate and other charges Policy which can be accessed on the company's website.
- Statement of account shall be made accessible to the borrowers, through appropriate channels including customer facing app of the Company or email or any other digital channel.
- The company shall follow the guidelines mentioned in the Fair Practice Code guidelines as issued by RBI from time to time and as adopted by the company through its Fair Practice Code.

8. Review of the Policy

This policy shall be reviewed on an annual basis and any changes as are required based on regulatory changes may be approved by the Managing Director / Executive Director.

ANNEXURE A

Indicative Interest Rate Range for different products

1. Lending Rate Range for Vehicle Finance - Fixed Rates

Products	New Vehicle	Used Vehicle
Construction Equipment (CE)	9% - 18%	12%- 28%
Tractor / Tractor FE	12%- 28%	17%- 28%
2-Wheeler (2W) – Non EV	15%- 28%	-*
2-Wheeler (2W) – EV	15%- 28%	-*
3-Wheeler (3W) – Non EV	21%- 28%	25%- 28%
3-Wheeler (3W) – EV	16%- 28%	-
Car	9% - 20%	15%- 28%
Heavy Commercial Vehicle (HCV)	9% - 18%	12%- 28%
Light Commercial Vehicle (LCV)	9% - 18%	14%- 28%
Mini-Light Commercial Vehicle (MLCV)	11%- 20%	15%- 28%
Multi – Utility Vehicle (MUV)	9% - 20%	14%- 28%

*-There is no funding of 2W Used vehicles

2. Loan Against Property (LAP)

Products	Floating Rates	Fixed Rates
LAP	10% - 18%	14% - 19%
S – LAP	16% - 24%	20% - 24%

3. Home Loans

Products	Floating Rates	Fixed Rates
Affordable housing - new purchase/construction/existing property	11% - 18%	13.5% - 18%
Loans for shop and commercial property (HL & LAP)	12% - 19%	14.5% - 19%
Low Income Salaried (LAP)	11% - 18%	13.5% - 18%
Low Income Salaried (HL)	10.5% - 18%	13% - 18%
Cash Salaried (HL & LAP)	12% – 19%	14.5% - 19%
Self Employed Professional (LAP)	11% - 16%	13.5% - 16%
Self-Employed Professional (HL)	10.5% - 16%	13% - 16%

Affordable LAP (SENP & Affordable)	12.50% – 20%	15%-20%
SENP – HL	10.50% - 17%	13% - 17%

4. Secured business Loans and secured personal loans – Fixed Rates

Product	Lending Rate Range
Secured Business and secured personal Loans	18% - 24%

5. Consumer and Small Enterprise Loans – Fixed Rates

Products	Lending Rate
Personal Loan (Salaried and Professional) - Term Loan	10% to 28%
Personal Loan (Salaried and Professional) - Drop Line OD	10% to 28%
Business Loan (Self Employed Non Professional) - Term Loan	10% to 30%
Business Loan (Self Employed Non Professional) - Drop Line OD	10% to 30%
Co-lending/BC Model/ CholaOne D2C	10% to 30%
Consumer durable	0% to 30%

6. SME – Floating/Fixed Rates

Products	Lending Rate Range
Term Loan /Micro Term Loan	10% - 17%
Equipment Finance	9.50% - 19%
Factoring (Lease Rental discounting)	10.50% - 18%
Lease Finance	10.50% - 18%
Channel finance /Inventory Finance / 6+6 Inventory Loan	10% - 18%
Vendor finance	9.5% - 16%
Purchase invoice discounting /Sales invoice discounting	10% - 18%
Factoring and Reverse Factoring	10% - 18%
Loan Against Securities (LAS) / Loan Against Mutual Fund (LAMF) /Loan Against Property + Loan Against Securities /ESOP Funding	9% - 16%

Note:

a. All rates mentioned are only **Indicative** and are annualized
b. Fixed rates sanctioned to customers will not change during the tenor of the loan
c. Actual Lending Rate will vary on a case-to-case basis depending upon consideration of any one or more factors listed out in point 2-a above.
d. Additional service tax / GST and other cess will be charged as applicable

7. Gold Loans

Product	Lending Rate Ranges
Gold Loans	10.9% to 24% per annum, based on the tenor of the loan

Note: The Lending Rate will be net of rebate ranging from nil to 13.1% corresponding to the tenor of the loan and the Lending Rate Range.

ANNEXURE B

SCHEDULE OF CHARGES

1. Vehicle finance

At the time of sanction				
Product	**New Vehicle**		**Used Vehicle**	
	Admin and Processing fee as a % of loan amount	**Sourcing fee*-**	**Admin and Processing fee as a % of loan amount**	**Sourcing fee***
HCV	0.25% - 1%	Rs 1,000 - Rs 2,500	0.25%-3.25%	Rs 1,000 - Rs 2,500
LCV	0.25% - 1.5%	Rs 1,000 - Rs 2,500	0.5%-3.25%	Rs 1,000 - Rs 2,500
MLCV	0.5% - 2%	Rs 1,000 - Rs 2,500	0.5%-3.25%	Rs 1,000 - Rs 2,500
CAR & MUV	0.5% - 2.5%	Rs 1,000 - Rs 2,500	0.5% - 3.25%	Rs 1,000 – Rs 2,500
Tractor	0.25% - 2%	Rs 1,000 - Rs 2,500	0.75% - 3.25%	Rs 1,000 - Rs 2,500
CE	0.25%-1%	Rs 1,000 - Rs 2,500	0.25%-1.75%	Rs 1,000 - Rs 2,500
2 Wheeler (2W)	0.75% - 5%	Rs. 500 - Rs. 2,500	~	~
3 Wheeler (3W)	1.5% - 3.5%	Rs 1,000 - Rs.2,500	1% - 2.5%	Rs 1,000 - Rs.2,500

Notes:

~-There is no funding of 2W Used vehicles

*Including Documentation charges

Post disbursement / Customer service/ Contingent charges	
Cheque & Mandate Swap Charges	Rs.1000/- + GST*
Pre-closure Charges (Full Closure)	Pre closure: a. for pre closure from 7 to 12 months from the date of agreement a prepayment charges of 5% on principal outstanding with GST* will be charged b. any pre closure after 12 months from the date of agreement a prepayment charges of 4% on principal outstanding with GST* will be charged.
Document/Duplicate Document Charges	Physical copy of Statement of Account: Rs.250/- + GST* Duplicate NOC: Rs. 500/ + GST*
Penal charges	Any delay from the due date to date of actual payment will attract Penal charges at the rate of 30% per annum
Cheque & Mandate Bounce	Rs.500/- per bounce

Charges	
Collection Effort Charges	Rs.200/- + GST*
Legal and Recovery Charges	Actual
Statutory & Regulatory Fee	
Statutory & Regulatory Fee	ROC: Rs. 1400/- + GST* or as applicable. Charges are applicable only to Private limited Public limited and LLP constitution NeSL: Applicable only to Private limited companies, Public Limited Companies & LLP shown in Table below Stamp duty as per State guidelines.
Reimbursement of Expenses at Actuals	
NeSL Charges Applicable (Additional GST* will be applicable):	
Data submission per loan record of a borrower for each year	**Companies or LLP**
1st Loan Record	Rs.300 or as applicable
2-10 Loan Record	Rs 100 each or as applicable
11th Onwards	Rs 50 each or as applicable

Note:
*- GST Rate as applicable
POS- Principal Out-Standing

2. Loan Against Property

LAP and S-LAP	
Pre-disbursement	
Sourcing Fee (per property)	Loans up to Rs.5 Cr – Upto 15,000 + GST* Loans Rs.5 Cr - Rs.7.5 Cr – Upto 25,000 + GST* Loans above Rs.7.5 Cr – Upto 50,000 + GST*
Admin & Processing Fee	3% + GST* (Sanctioned Amount)
Balance Transfer (BT) commitment	1% of Loan amount*
Post disbursement / Customer service charges/ Contingent Charges	
Loan Cancellation Charges	Repay Loan amount with interest at 18% p.a.
Cheque & Mandate Swapping Charges	Rs 500 + GST*
Pre-closure Charges (Part payment/Full Closure) (@)	5% (of POS) + GST*
Interest Rate Reset Charges	1% (of POS)+ GST*
Document/Duplicate/List of Document Charges	Copy /List of Documents : Rs 750+ GST* Physical Statement of Account: Rs 250 + GST*
Interest Rate Switch Charges	1% (of POS) + GST* on the date of switch
Collection charges	
Penal Charges	In the event of any delay in the payment of Installments or any other amounts due and payable

	on Due Date/s (unpaid amount), the Borrower shall pay Penal Charges @ 30% per annum on the unpaid amount from the Due Date to the date of actual payment of such unpaid amount in full to the satisfaction of the Company.
Cheque & Mandate Bounce Charges	Rs 1500/- per bounce
Legal /Recovery Charges	Actual Legal expense + GST*
Collection Effort Charges	Rs 1000 per visit + GST*
Statutory and Regulatory fees	
NeSL	As applicable
CERSAI	As applicable
Reimbursement of Expenses at Actuals	

Notes:
* - GST Rate as applicable
POS- Principal Out-Standing
@ - Refer Sanction Letter

3. Home loans

Applicable products: Affordable housing - new purchase/construction/existing property, Loans for shop and commercial property (HL/LAP), Low Income Salaried (HL/LAP), Cash Salaried (HL/LAP), Prime Salaried & Self Employed Prime (HL/LAP), Affordable LAP and SENP – HL.

At the time of sanction	
Sourcing Fee	Upto Rs. 5,000/- (including GST*)
Admin & Processing Fee	Upto 2% of loan amount + GST*
Admin & Processing Fee towards commitment fee	Upto 0.5% of loan amount + GST*
Post disbursement / Customer service charges	
Cheque & Mandate Swap Charges	Upto Rs. 500/- + GST*
Pre-closure Charges (Part payment/Full)- Floating interest rate loans	a. Pre-closure charges are not applicable to the floating rate term loans sanctioned to individuals and for the business purposes of micro and small enterprise (MSE) Borrower/s, with or without Co-Borrower/s. b. **<u>For Borrowers other than above:</u>** (i) **Pre-closure- Full:** • 2% of the amount paid towards Pre-closure, if paid through Own Funds. • 4% of the amount paid towards Pre-closure, if paid via a balance transfer of the loan through any other financier. (i) **Pre-closure Part:** 2% of the part payment amount. If the Pre-closure is made prior to the payment of 12 Installments in full, the Borrower is liable to pay additional 1% of the amount paid towards such Pre-closure in

	addition to the aforesaid charges.
Pre-closure charges- Part/Full – Fixed interest rate loans	The following pre-closure charges are applicable for loans given on fixed rate of interest or switched to fixed rate from floating rate of interest. **a. <u>Preclosure in Full:</u>** • 2% of the amount paid towards Preclosure, if paid through Own Funds. • 4% of the amount paid towards Preclosure, if paid via a balance transfer of the loan through any other financier. b. **<u>Preclosure in Part :</u>** 2% of the part payment amount. If the Preclosure is made prior to the payment of 12 Installments in full, the Borrower is liable to pay additional 1% of the amount paid towards such Preclosure in addition to the aforesaid charges.
Document/Duplicate Document Charges	Re-Issuance of pay order/disbursement cheque: Upto Rs.500 per instance + GST* Physical Statement of Accounts: Upto Rs. 250/- + GST* Duplicate NOC: Upto Rs. 500/- + GST* Duplicate List of Documents/Copy of Documents: Upto Rs.1000/- + GST*
Interest rate reset Charges	Upto 2% of principal outstanding due on the date of reset
Rate Switch Charges	1% of principal outstanding + GST*on the date of switch
Property valuation charges for each disbursement subsequent to the first disbursement	Upto Rs 1000 + GST*
Collection charges	
Penal Charges	Payment Default: In the event of any delay in the payment of Installments, PEMII or any other amounts due and payable on Due Date/s (unpaid amount), the Borrower shall pay Penal Charges @ 30% per annum on the unpaid amount from the Due Date to the date of actual payment of such unpaid amount in full to the satisfaction of the Company For other Event(s) of Default: On occurrence of anyone or more Event(s) of Default listed in Article: 13 (d), (e), (i), (l), (ee), (gg) & (ii) of Agreement, the Borrower shall pay Penal Charges of Rs. 20 per day from the date of occurrence of the Event(s) of Default listed herein to the date on which such Event(s) of Default is/are cured to the satisfaction of the Company

Cheque & Mandate Bounce Charges	Upto Rs. 1000/- per bounce
Collection Effort Charges	Upto Rs.250/- including GST*
Legal Charges Recovery Charges	As per actuals
Loan Restructuring Charges	1% of loan amount capped till Rs.15000
Regulatory and statutory fees	
CERSAI	Upto Rs. 118/- including GST* or as applicable

Note: *- GST Rate as applicable

4. Secured Business and Personal loans

Pre Disbursement Fee	
Sourcing Fee	Upto Rs. 7080 /- inclusive of GST*
Admin & Processing Fee	Upto 2% - 4% + GST* (Sanctioned Amount)
Post disbursement / Customer service charges/ Contingent Charges	
Cheque & Mandate Swap Charges	Upto Rs. 500 + GST*
Pre-closure Charges (Part payment/Full Closure)	4% of the amount on principal outstanding will be charged. Prepayment will not be allowed till 12 months from Disbursement Date. In Part payment Only reduction in the loan tenure is allowed and no modification to the EMI will be allowed.
Document/Duplicate Document Charges	Duplicate list of Documents: Upto Rs.500 + GST* Copy of Documents: Upto Rs. 750 + GST* Physical copy of Statement of Account: Upto Rs. 250+ GST*
Collection Charges	
Penal charges	Not exceeding 30% per annum
Cheque & Mandate Bounce Charges	Upto Rs.500 /- per bounce
Legal charges	Actual legal expense debited + GST*
Recovery charges	Actual Recovery expense debited + GST*
Collection Effort Charges	Upto Rs.250 + GST*
Statutory & Regulatory Charges	
Stamp duty	As applicable
NeSL	As applicable
CERSAI	Upto Rs.118/- inclusive of GST*
Reimbursement of Expenses at Actuals	

Note:
*- GST rate as applicable
POS- Principal Out-Standing

5. Consumer and small enterprise loans

	Personal Loan (Salaried and Professional)		Business Loan (Self Employed Non-Professional)	
	Term Loan	**Drop Line OD**	**Term Loan**	**Drop Line OD**
Sourcing & Processing charges				
Admin & Processing Fee	Upto 2% of loan amount + GST*	Upto 2% of loan amount + GST*	Upto 2.5% of loan amount + GST*	Upto 2.5% of loan amount + GST*
Sourcing Fee	Upto Rs. 1900 + GST*	Upto Rs. 1900 + GST*	Upto Rs. 1900 + GST*	Upto Rs. 1900 + GST*
Post disbursement / Customer service charges/ Contingent Charges				
Annual Maintenance Charge (AMC)	Not Applicable	AMC for the first year: Payable on the last Due Date of the first annum @ 0.5% on the principal outstanding on such Due Date in the repayment schedule available in Welcome Letter. AMC from the second year onwards: Payable annually on the last Due Date of that relevant annum @ 0.25% on the principal outstanding on such Due Date in the repayment schedule available in Welcome Letter.	Not Applicable	AMC for the first year: Payable on the last Due Date of the first annum @ 0.5% on the principal outstanding on such Due Date in the repayment schedule available in Welcome Letter. AMC from the second year onwards: Payable annually on the last Due Date of that relevant annum @ 0.25% on the principal outstanding on such Due Date in the repayment schedule available in Welcome Letter.
Cheque & Mandate Rejection Charge	Upto Rs. 500	Upto Rs. 500	Upto Rs. 500	Upto Rs. 500
Cheque & Mandate Swap Charge	Upto Rs. 500 + GST*	Upto Rs. 500 + GST*	Upto Rs. 500 + GST*	Upto Rs. 500 + GST*
Pre-closure Charges (Full Closure)#	a. 6% on principal outstanding + GST for the Pre-closure	a. 6% on Drawing Limit specified in the Welcome Letter issued	a. 6% on principal outstanding + GST for the Pre-closure made	a. 6% on Drawing Limit specified in the Welcome

	made from 7th to 12th instalment b. 4% on principal outstanding + GST for the Pre-closure made after 12th instalment on its due date	on first instance + GST for the Pre closure made from 7th to 12th instalments b. 4% on Drawing Limit specified in the Welcome Letter issued on first instance + GST for the Pre closure made after 12th instalment on its due date	from 7th to 12th instalment b. 4% on principal outstanding + GST for the Pre-closure made after 12th instalment on its due date	Letter issued on first instance + GST for the Pre closure made from 7th to 12th instalments b. 4% on Drawing Limit specified in the Welcome Letter issued on first instance + GST for the Pre closure made after 12th instalment on its due date
Document/Duplicate Document Charges				
Physical repayment schedule charges	Upto Rs. 500 per copy + GST*	Upto Rs. 500 per copy + GST*	Upto Rs. 500 per copy + GST*	Upto Rs. 500 per copy + GST*
Duplicate NOC	Upto Rs. 1000 per copy + GST*	Upto Rs. 1000 per copy + GST*	Upto Rs. 1000 per copy + GST*	Upto Rs. 1000 per copy + GST*
Physical Statement of account	Upto Rs. 250 per copy + GST*	Upto Rs. 250 per copy + GST*	Upto Rs. 250 per copy + GST*	Upto Rs. 250 per copy + GST*
Collection charges				
Penal charges	Not exceeding 30% per annum on the amount outstanding from the due date to the date of actual payment.			
Cheque & Mandate Bounce Charge	Upto Rs. 1000/- per bounce	Upto Rs. 1000/- per bounce	Upto Rs. 1000/- per bounce	Upto Rs. 1000/- per bounce
Legal charge	At Actuals+ GST*	At Actuals+ GST*	At Actuals+ GST*	At Actuals+ GST*
Collection Effort Charges	Not Applicable	Not Applicable	Not Applicable	Not Applicable
Statutory and regulatory fee				
Stamp duty	As per applicable guidelines			

No Preclosure is allowed upto the payment of six instalments on Due Dates
*- GST rate as applicable

6. Consumer Durable (CD), CholaOne D2C Partnership loans

	Consumer Durable (CD)	CholaOne D2C Personal Loan	Partnership^
	Term Loan	**Term Loan**	**Term Loan**
Sourcing & Processing charges			
Admin & Processing Fee	Upto Rs 508+ GST*	Upto 6% of loan amount + GST*	Upto 10% of loan amount + GST*
Sourcing Fee	NA	NA	CIBIL Charges: Upto Rs. 50 + GST*
Post disbursement / Customer service charges/ Contingent Charges			
Annual Maintenance Charge (AMC)	NA	NA	NA
Cheque & Mandate Rejection Charge	Upto Rs 590	Upto Rs 500	Upto Rs 500
Cheque & Mandate Swap Charge	Upto Rs. 500 + GST* (each instance)	Upto Rs. 500 + GST*	Upto Rs. 500 + GST*
Pre-closure Charges (Part payment/Full Closure)	Upto 4% charges on principal outstanding Amount (POS)+ GST*	4% charges on outstanding principal Amount	Upto 4% charges on outstanding principal Amount + GST* (Post lock-in period)
Document/Duplicate Document Charges			
Physical repayment schedule charges	Upto Rs. 500 per copy + GST*	Upto Rs. 500 per copy + GST*	NA
Duplicate NOC	Upto Rs. 250 per copy + GST*	Upto Rs. 1000 per copy + GST*	NA
Physical Statement of account	Upto Rs. 250 per copy + GST*	Upto Rs. 250 per copy + GST*	NA
Collection Charges			
Penal charges	Upto Rs 649/- (for delayed payment of each EMI)	30% per annum on the amount under default from the due date to the date of actual payment	Not exceeding 30% per annum on the amount outstanding from the due date to the date of actual payment.
Cheque & Mandate Bounce Charge	NA	Upto Rs. 1000/- per bounce	Upto Rs. 1000/- per bounce

Legal charge	At Actuals+ GST*	At Actuals+ GST*	At Actuals+ GST*
Collection Effort Charges	NA	NA	NA
Recovery Charges	At Actuals+ GST*	NA	NA
Statutory and regulatory fee			
Stamp duty	As per applicable guidelines		

Notes:

*- GST rate as applicable

^- For details on charges related to partnership Under co-lending services, please refer to the following Details – Chola website >> Information >> Digital lending partners (https://www.cholamandalam.com/contact-us/digital-lending-partners)

Additional service tax / GST and other cess will be charged as applicable for all the products listed above.

7. SME loans

Description	**Term Loan, Micro Term Loan, Equipment Finance, Factoring (LRD)**	**Leasing Finance**	**Supply Chain Finance - Channel Finance/6+6 Inventory Loan/Inventory Finance, Vendor Finance, Purchase Invoice Discounting, Sale Invoice Discounting, Factoring and Reverse Factoring**	**Loan Against Securities, Loan Against Mutual Fund, Loan Against Property + Loan Against Securities, ESOP Funding, Personal Loan Salaried**
Sourcing and Processing Fees				
Sourcing Fee	Upto 30,000 per property[1]	Upto 20,000	Up to 30,000+ GST*	Upto 3,500 In case of secured with property upto 35,000
Admin & Processing Fee	Upto 2%+ GST* on Sanctioned Amount	Upto 2%+ GST* on Sanctioned Amount	Upto 1%+ GST* on Sanctioned Amount	Upto 3%+ GST* on Sanctioned Amount
Post disbursement / Customer service charges/ Contingent Charges				

Cheque & Mandate Swapping charges	Rs.500/-+ GST*	NA	Rs.500/-+ GST*	Rs.500/-+ GST*
Loan Cancellation Charges	Repay Loan amount with interest at 18% per annum	NA	NA	NA
Pre-closure Charges (Part payment/Full Closure)	a. Pre-closure charges are not applicable to the floating rate term loans sanctioned to individuals and for the business purposes of micro and small enterprise (MSE) Borrower/s, with or without Co-Borrower/s. b. For borrowers who are not excluded as above- **Pre-closure-Part/ Full:** 4% of the Principal Out-standing (POS) + GST of the amount paid towards Pre-closure. If the Pre-closure is made prior to the payment of 12 Installments in full, the Borrower is liable to pay additional 1% of the amount paid towards such Pre-closure in	a. Pre-closure charges are not applicable to the floating rate term loans sanctioned to individuals and for the business purposes of micro and small enterprise (MSE) Borrower/s, with or without Co-Borrower/s. b. For borrowers who are not excluded as above- **Pre-closure-Part / Full:** 4% of the Principal Out-standing (POS) + GST of the amount paid towards Pre-closure. If the Pre-closure is made prior to the payment of 12 Installments in full, the Borrower is liable to pay additional 1% of the amount paid towards such Pre-closure in addition to the aforesaid charges.	NA	NA

	addition to the aforesaid charges.	As per note 4 below		
Depository Participant charges (including Pledge confirmation, closure and invocation)	NA	NA	NA	As applicable and vary on overall sale volume
Rate Reset Charges	1% of Principal Outstanding + GST	1% of Principal Outstanding + GST	NA	NA
Document/Duplicate Document Charges (Basis Customer Request)				
Physical copy of Statement of Account	Rs.250/- + GST* Nil charges for digital mode	Rs.250/- + GST* Nil charges for digital mode	NA	NA
Duplicate copy of No Due Certificate (NDC)	Rs.500/-+GST*	Rs.500/-+GST*	Rs.500/-+GST*	Rs.500/-+GST*
Copy of Loan documents	Rs.500/-+GST*	Rs.500/-+GST*	Rs.500/-+GST*	Rs.500/-+GST*
Penal Charges	Upto 2.50% per month (i.e., 30% per annum) for delay in the repayment of Instalments and any other amount due from the due date to the date of actual payment.			
Cheque and mandate Bounce charges (CBC)	Rs. 1,000 per bounce			
Technical/ Legal/Recovery charges	Actual expenses debited+ GST*			
Collection Effort Charges (CEC)	Rs.500 + GST* per visit for upto Rs.50 lakhs loan amount, Rs.1,000+ GST* per visit for above Rs.50 lakhs loan amount			
Loan Reschedule Charges	Rs.2500/- + GST*			
Loan restructuring Charges	Rs.3500/- + GST*			
Statutory and Regulatory fees				
NeSL	a. For Companies Rs. 300 + GST* per year b. For other Commercial entities Rs. 150 + GST* per year c. For Individuals Rs. 25 + GST* per year Or As Applicable d. Renewal charges as per the NeSL rate			
CERSAI	a. Facility amount is less than or equal to Rs.5 lakhs - Rs. 50 + GST* per collateral or as applicable b. Facility amount greater than Rs. 5 lakhs – Rs. 100 + GST* per collateral or as applicable			
NSDL	As may be applicable			

Stamp Duty	
ROC	
Reimbursement of Expenses at Actuals	

- GST Rate -as applicable

[1]- applicable for term loan and micro term loan

Notes:

1) POS- Principal Out-Standing
2) Goods and Services Tax (GST) and other cess will be charged as applicable for all the above charges. Any revision/addition to the contents of this schedule of charges including revision in the charges will be communicated from time to time.
3) All applicable taxes, duties, levies, surcharges and cess including but not limited to goods and services tax (GST) as amended from time to time will be additionally charged on the taxable amounts specified herein above.
4) "Pre-termination Value" means the amount calculated either on "POS Basis" in respect of the Equipment or on "NPV Basis" in respect of the EV / motor vehicle based on the discretion of the Lessor and such selection made by the Lessee at the time of signing Agreement. However, such a selection made by the Lessee at the time of signing of the Agreement shall be final and binding at all times during the Lease Tenor.
5) "POS Basis" means the aggregate of:
   - outstanding Acquisition Cost of the Asset as on the date of pre-
   - termination, calculated for the unexpired Lease Tenure as per annuity method;
   - penalty as per pre-termination rate provided in the respective Lease Schedule;
   - any other dues as on pre-termination date; and
   - applicable Taxes.
6) "NPV Basis" means the aggregate of:
   - present value of all future outstanding Lease Rentals payable under the respective Lease Schedule discounted at pre-termination rate provided in such Lease Schedule;
   - any other dues as on pre-termination date; and
   - applicable Taxes.

8. Gold loans

Sourcing and processing charges	
Admin fees	Up to Rs 150 or 0.3% of loan amount + GST*(whichever is higher)
Sourcing fees	Rs 100 + GST*
Collection charges	
Penal charges	30% per annum
Legal/Recovery charges	Actuals + GST*
Statutory and regulatory charges	
Stamping fees	As applicable
Safe custody charges	
Safe custody charges	Rs 5/gram per month (minimum of Rs 5)

*GST Rate - as applicable